

# BANKERS WORKSITE®

A DIVISION OF BANKERS FIDELITY LIFE INSURANCE COMPANY®

At a Glance

Work.  
Life.  
Covered.



# The BWS Advantage

We know you have choices when it comes to partnering with voluntary benefit providers, but when you choose Bankers Worksite®, you're choosing a carrier that strives to go above and beyond with every product, initiative and incentive we offer.

## You are our highest priority.

Since your success is our success, we provide you with the tools and support you need to reach your goals. Our team is here to help and empower you with the knowledge and skills to achieve and ensure your success. We instill confidence and security in our clients by employing a solid, dependable customer service team, possessing the knowledge and skills essential to provide professional and responsive service with every contact.

## We stand behind our products.

Our portfolio of affordable and flexible voluntary products is developed to exceed the needs and expectations of our clients.

We are always reevaluating the needs of the market and enter into strategic alliances with industry-leading organizations that provide technological support with online enrollment and ben admin solutions.

## We treat you like royalty.

BankersWorksite offers its broker partners a work culture that encourages recognizing achievements with unlimited earning potential, generous incentives and one-of-a-kind perks.

If you share our commitment to excellence and our mission to deliver quality products and exceptional service, join us.

Whether you're looking to take your success to the next level, offer industry leading products to your employees, or looking for trusted coverage tailored to your specific needs, we welcome you to enter into the perfect partnership with BankersWorksite.



# Group Products

## MediFlexPlus® II

A hospital indemnity plan that provides a means to help fill the gaps found in high-deductible health plans.

Plan design options available to fit almost every employer's and employee's needs.

## Accident Medical Expense

Provides expense-based coverage that pays benefits for losses that may be incurred as the result of a covered accident.

All plan design options have no schedule, they simply provide lump-sum benefits based on actual charges.

Off-Job Only and On and Off-Job coverage options available.

## Critical Illness

Provides fixed benefit amounts upon the diagnosis of a specified Critical Illness and/or Cancer.

Simple plan designs for either Critical Illness, standalone Cancer or both.

## Short-Term Disability

Provides benefits for income replacement upon disability.

Flexible plan design options that do not offset from disability plans offered by other carriers.



# Individual Products

## Accident Indemnity Plan

Extensive accident coverage at affordable rates.

Provides a schedule of fixed benefits payable for the losses incurred as the result of a covered accident.

Off-Job Only and On and Off-Job coverage options available.

## 20-Year Level Term Life

Provides benefits to help families cope with the financial losses suffered after a loved one's passing.

Reasonable level protection for a specified period of time.

## Short-Term Care Nursing Facility Confinement

Provides an affordable approach to the high cost of nursing home care.

Coverage available for all levels of care – from a nursing facility stay to care from a Home Health Care agency.

## Level Whole Life

Permanent life insurance plan that accumulates cash value during your lifetime.

Provides a guaranteed death benefit.

# BANKERSWORKSITE<sup>®</sup>

We offer an innovative portfolio of voluntary benefits that include Accident, Critical Illness, Hospital Indemnity, Short-Term Care, Disability and Life Insurance. Our wide array of both group and individual insurance benefits helps protect employees and their families in the event of illness or injury.



For over 60 years, Bankers Fidelity Life Insurance Company<sup>®</sup> has provided Americans with valuable, customer-oriented insurance products. Our commitment to fair and fast payment of claims has earned us a reputation for quality service to our policyowners and their families.

Bankers Fidelity<sup>®</sup> is rated A- (Excellent) by A.M. Best Company\*

Group MediFlexPlus<sup>®</sup> II Limited Benefit Hospital Indemnity policy form B 21304 MP-E, Group Accident Medical Expense policy form B 21601 GMP, Group Critical Illness policy form B 21603 GMP, Group Disability Income policy form ICC16 B 21605 GMP, Individual Accident Indemnity policy form B 21302, Individual Short-Term Care Nursing Facility Confinement form B 21702, Individual Level Term Life policy form B 20601 and Individual Level Whole Life policy form B 20803 underwritten by Bankers Fidelity Life Insurance Company<sup>®</sup>. Limitations and exclusions apply; actual policy provisions control. Application to determine eligibility required. Subject to availability; not all products available in all states. Benefits may vary by state. Rates subject to change without notice.

\*Best Rating Report; prepared by A.M. Best Company; [www.ambest.com](http://www.ambest.com)

4370 Peachtree Rd NE, PO Box 105185, Atlanta, GA 30348-5185  
404-266-5600 | 866-458-7502  
[www.bankersworksitesite.com](http://www.bankersworksitesite.com)